

# iScala

## Overview

# Contents

Business Management Software That Drives Growth.....	3
Your ERP Needs Are Different.....	4
Why Epicor iScala .....	4
Raising Technology to the Business Level .....	4
Epicor iScala Business Architecture.....	5
Core Functionality .....	7
Financial Core .....	7
Operations Core.....	7
Module Functionality .....	8
Adding Further Value .....	9
Build for the Global Enterprise .....	9
The Epicor Signature Project Implementation Methodology .....	10

# Business Management Software That Enables Growth

In the face of ongoing challenges, organizations must optimize their processes and gain efficiencies to instigate growth. Whether you're facing intense competition, a complex supply chain, or increasing marketplace pressures, the right enterprise resource planning (ERP) software solution can help you overcome these challenges and achieve success. It can help you drive down costs and improve quality, time-to-market, and customer satisfaction.

By joining disparate systems and processes, an ERP solution can also improve visibility, communication, reporting, analysis, and productivity across all functions. It's this real-time and intimate insight into your business that is the most powerful benefit—helping you become more efficient, agile, and innovative in today's highly competitive landscape.



## Your ERP Needs Are Different

Small and midsize businesses (SMBs) often have an ad hoc approach to systems development—enhancing and adding features and functionality to meet tactical challenges as they arise. This can result in a complicated, inefficient, and difficult-to-support system with data inconsistencies.

These companies—including subsidiaries of large multinationals—have different business dynamics than Global 2000 companies. While SMBs need the power of an enterprise ERP system, they don't have the resources or budget to manage the complexities of a large scale solution.

## Why Epicor iScala

Epicor iScala is an affordable yet comprehensive ERP solution that helps SMBs compete in their market—whether operating locally or globally. It enables real-time collaboration not only internally, but also between companies and their trading partners.

iScala is an award-winning, flexible solution that can be readily adapted to meet the unique needs of companies across a wide range of verticals—including hospitality, industrial machinery, pharmaceutical, light engineering, electronics, automotive components, consumer packaged goods, and much more.

Built on robust Financials and Operations Cores, its modular and flexible infrastructure and inbuilt integration tools offer the benefits of being simple to implement, operate, and extend—saving you time and money.

Epicor iScala also adapts to the ever-changing needs of its users, their increasingly mobile workforce, and the environment within which they operate.

iScala is the culmination of decades of experience and collaboration with thousands of Epicor customers and their implementations across the globe. As a truly global solution, it supports 32 languages and multicompany deployments. It also offers solutions that meet differing financial standards, cross-border trading, taxation, and regulatory compliance and governance requirements.

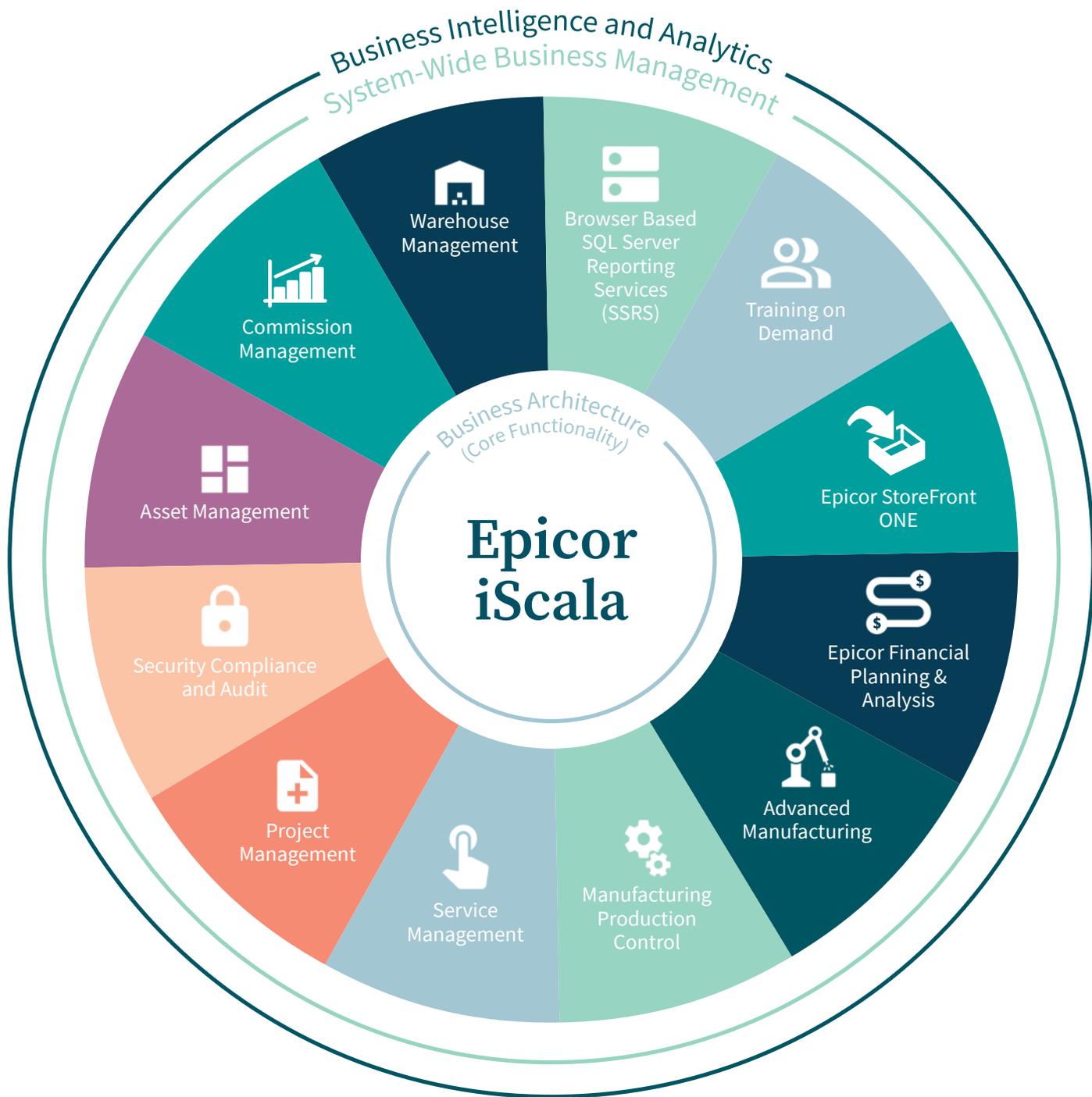
## Raising Technology to the Business Level

The iScala technology comprises:

- Database server, application server, and client architecture
- Mobile applications
- Integration platform

Epicor iScala is architected to utilize the leading Microsoft® platforms and technologies like the Microsoft .NET® Framework and Microsoft SQL® Server. These proven, industry-standard platforms offer maximum flexibility with minimum overhead, ease of support, stability, simple management, and reliability.

# Epicor iScala Business Architecture



### Optional Modules



#### Warehouse Management

- Extending the Operations core with enhanced SCM features for sophisticated inventory management



#### Commission Management

- Offers tools to calculate, report, and pay commission for varied agents



#### Asset Management

- Giving clear visibility and better management of assets throughout their life cycle



#### Security Compliance and Audit

- Contains powerful features to help ensure and simplify compliance efforts



#### Project Management

- Better plan, manage, and monitor even the most complex project-based activities



#### Service Management

- Managing the complexities of maintaining one's own and customers' equipment



#### Manufacturing Production Control

- Giving discrete manufacturers tight control over their complete manufacturing processes



#### Advanced Manufacturing

- Offering increased visibility and integration of operations for better process coordination

### Optional X-iScala Functionality



#### Browser-Based SQL Server Reporting Services (SSRS)

- Offering users the ability to see their reports anywhere, anytime, and on any device



#### Training on Demand

- Delivering concise and user-friendly online courses by Epicor experts

### Optional Companion Products



#### Epicor StorFront ONE

- A powerful, integrated, easy-to-set-up CMS, PIM, and eCommerce solution



#### Epicor Financial Planning & Analysis

- An Epicor FP&A solution delivering actuals, budgets, and live forecasts—fast



#### Business Architecture (Core functionality)

Everything needed to manage financial transactions, plus the tools needed to manage your manufacturing processes, stock, transfers, workflow, planning, and so much more



#### Financials Core

At the heart of Epicor iScala are the financial modules to control your business



#### Operations Core

Here reside the tools that make up an effective yet simply managed supply chain

## Core Functionality

Epicor iScala includes a Financials Core and Operations Core and features optional modules that can meet any organization's ERP needs.

### Financial Core

At the heart of any business is its financial ledgers—and at the heart of Epicor iScala are the financial modules that report on income, revenue, expenses, assets, capital, liabilities, and more. The General Ledger module even lets you report in different currencies, as well as formats. The sales and purchase ledgers—your key cash flow tools—enable financial relationships with suppliers, partners, customers, creditors, tax authorities, etc.

The system is designed to provide you with the visibility and processes to monitor, control, reconcile, and report without sacrificing the speed with which data flows into your ledgers.

Within the iScala Financials Core is a comprehensive set of settlement features—including credit control, payments, letter of credit proposal, etc.

Embedded financial reporting on SSRS (SQL Server Reporting Services). This capability improves your reporting workflow by saving time on a repetitive reporting task that could be simplified or automated. SSRS reporting improves your communication through a defined and secured communication chain.

iScala is designed to be integrated with other business and ERP solutions. For example, in the hospitality industry, a large hotel chain might use another ERP or budgeting system at the back-end with iScala as the local ERP solution.

### Operations Core

Within the iScala Operations Core reside the tools that make up an effective supply chain. Many activities within typical supply chains add unnecessary complexity and create waste—not value. Epicor iScala software enables organizations to identify, reduce, and eliminate these non-value-added activities. This allows companies to become leaner and deliver their products and services to market faster, cheaper, and with better quality.

It provides the stock/warehouse and logistics features one would normally expect from a comprehensive ERP system—including warehouse processes (stock taking, transferring), sales processes (quote to cash) and purchase processes (purchase to pay).

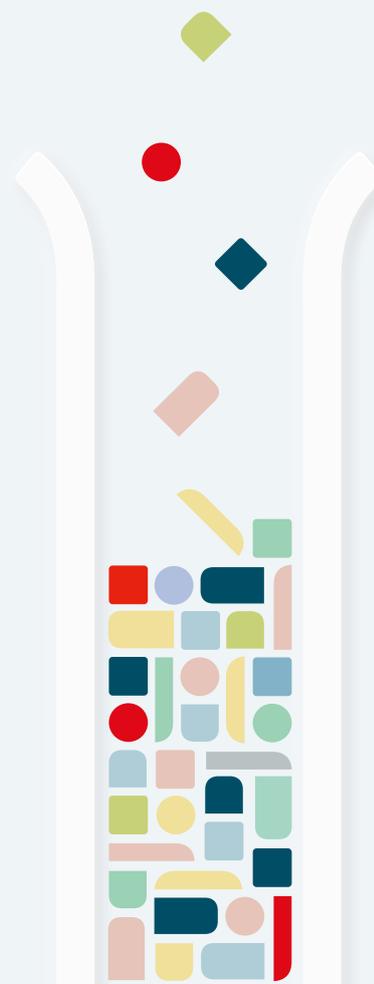
However, iScala offers even more in-depth functionality. For example, if we look at the “quote to cash” process, iScala offers numerous variations in returns, partial delivery, direct invoicing, box packaging, and so on. It also offers detailed accounting through batches, different valuation models in different currencies, serial numbers, flexible allocations, and much more.

iScala's stock replenishment planning/MRP-I and available to-promise helps your company adjust stock to increase efficiency while minimizing working capital outlay.

Other useful features to help make your logistics processes more accurate and effective include:

- Drop shipment
- Central warehouse
- Cycle counting
- Lead time management
- Batch traceability
- Box handling
- Serial numbers

Supply chain functionality also includes sales order and requisition, material management, warehousing, project, lease, and service modules.



### **Module Functionality**

The optional modules help you extend and enhance the existing powerful functionality of Epicor iScala to meet the operational, financial, and logistical requirements of your organization.

### **Warehouse Management**

This delivers additional functionality to the Operations Core with enhanced supply chain management (SCM) features for managing inventory at a more sophisticated level. Clearer management of bin locations across multiple warehouses, accurate stock management, integrated picking, tight quality control, and traceability are just some of the benefits from this module.

### **Commission Management**

This includes tools to calculate, report, and pay commission for multiple agents based on invoiced or settled values.

### **Asset Management**

Easily manage and report on the business processes surrounding the purchase, consumption, location, responsibility, and disposal of assets.

### **Security Compliance and Audit**

Encompassing all iScala functionality, our value pack contains powerful features that help simplify compliance efforts. It offers: granular permissions for order lines; hard-closing of sub-ledgers; timeouts and username and password re-authentication; individual fields in iScala forms can be made read-only or be hidden altogether; an audit facility; a new dynamic mechanism to enquire data changes with filtering options and dedicated permissions.

### **Project Management**

Better structure your project-based activities with simpler accounting and better control of projects related to cost, materials, and labor.

### **Service Management**

This provides complete back-office functionality—including maintenance of your own equipment and customers' equipment, selling and invoicing of spare parts and materials used during repair and maintenance, scheduling field engineers and equipment engaged in maintenance operations, warranty repairs, and wet leasing processes.

### **Manufacturing Production Control**

Control the complete manufacturing process for discrete manufacturing-oriented, Manufacture to Stock (MTS) processes, as well as project-based manufacturing with the Project Management module.

### **Advanced Manufacturing**

This module offers deeper functionality for manufacturing control. Its action screen gives increased visibility of operations—e.g. procurement and manufacturing—for better process coordination. Other features allow you to add processes, get more flexibility in the structure of finished goods, and achieve more accurate results from better planning.

### **Configurable Financial Reports (CFR)**

A built-in feature to create and adjust financial or operating reports in the General Ledger module. The Configurable Financial Reports functionality is based on the SSRS, providing a practical approach to creating high-performance reports.

CFR creates financial or operating reports like:

- Operating Statements
- Income Statement
- Balance Sheet
- Cash Flow Statement

## Cross iScala Functionality Browser Reporting for SQL Server Reporting Services (SSRS)

In addition to the standard templates that are available to local users, iScala also offers the option of browser-based reporting to users that need an anywhere, anytime, any device reporting facility.

## Training on Demand

With appropriately trained staff comes increased productivity and user satisfaction. Our concise and user-friendly online courses, delivered by Epicor experts, are available as and when your staff need, or have time for them. Our numerous courses cover existing and older solutions and include, financials, logistics, business intelligence, system administration, and much more.

## Epicor Companion Products

**Epicor Storefront ONE** is a powerful, easy-to-set-up content management system (CMS), product information management (PIM), and eCommerce solution that fully integrates to your Epicor iScala ERP system.

## Epicor Financial Planning & Analysis

is a revolutionary financial planning and analysis (Epicor FP&A) solution that delivers out-of-the-box actuals, budgets, and live forecasts from scratch in just a few minutes.

## Adding Further Value Developer Solutions

The broad scope of functionality you can develop using Epicor iScala development tools can empower the software to handle your unique business needs better.

## Third-party Integration

The beauty of iScala is its flexibility and ready integration to other business and technology solutions. Whether you want to integrate a customer relationship management (CRM)

solution, add an enterprise solution in the back-end, or just extend functionality, iScala can reach out.

## Knowledge on Demand

Offering customers simple to use guidance to help them in day-to-day operation.

## Business Intelligence

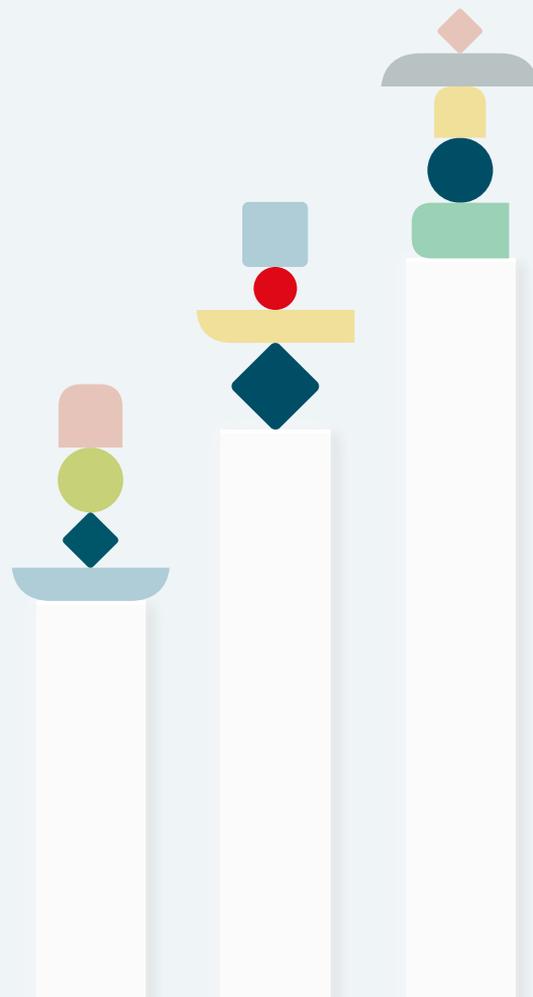
With the full and extended reporting and visibility available in the iScala cores and modules you have everything you need to measure, monitor and manage your business. Built-in reporting tools include:

- 100s of standard reports across the full functionality of iScala, making information available at the click of a few buttons.
- SSRS, that enhances standard reporting, to offer customers clearer and more user-friendly standard reports. It also allows the creation of new, bespoke reports and easy re-formatting of templates to meet specific customer requirements.

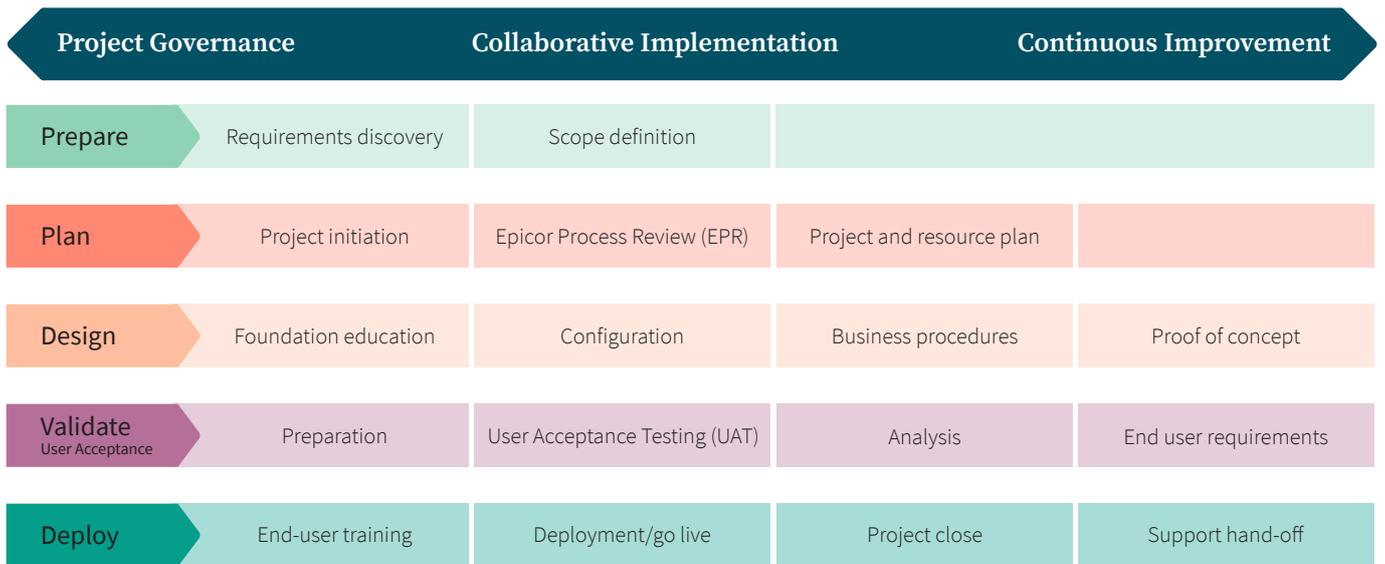
## Build for the Global Enterprise

With its business architecture, Epicor iScala prepares your organization to compete within the new global economy—where business agility is key and profitability and growth is the goal.

With the Epicor iScala solution and our team of consultants and partners in your corner, you will have the resources you need to confidently meet the challenges you face today and in the future.



## The Epicor Signature Project Implementation Methodology



ERP solutions are complex systems that must operate in often unique and challenging business environments. To achieve a fully operational and integrated business solution requires specialist implementation support. When you add in customization, the skills and knowledge required pose a challenge for any business.

Epicor Professional Services and consultants from authorized partners can offer simple, fast, and seamless deployment, implementation, and migration to iScala.

For any complex project to be successful, it requires a specialized framework methodology. Developed over thousands of projects, the Signature Project Implementation Methodology enables Epicor to consistently deliver efficient, effective, and well-managed iScala projects for our customers around the world.

It guides you and your company through a five-step process—from an in-depth analysis of your business requirements, through successful deployment—quickly enabling your company to begin using your Epicor solution for its day-to-day operations.





## EPICOR

We're here for the hard-working businesses that keep the world turning. You're the companies that make, move, and sell the things we all need. Trust Epicor to help you do business better. Your industry is our industry, and we understand you better than anyone. By working hand-in-hand, we get to know your business almost as well as you do. Our innovative industry solution sets are carefully built to fit your needs and respond flexibly to your fast-changing reality. We accelerate ambitions, whether you want to grow and transform, or simply become more productive and effective. That's what makes us the essential partner to the world's most essential businesses.

Contact Us Today: [info@epicor.com](mailto:info@epicor.com) | [www.epicor.com](http://www.epicor.com)

This document is informational only. Epicor Software Corporation makes no guarantees, representations, or warranties to the information and disclaims, any implied warranties, such as fitness for a particular purpose, merchantability, satisfactory quality, or reasonable skill and care. Testimonials are unique to the particular user and may vary. Epicor and the Epicor logo are trademarks of Epicor Software Corporation. Other trademarks are the property of their respective owners. Copyright © 2023 Epicor Software Corporation. All rights reserved. Rev. Date May 25, 2023.